Hiller Ford Inc. 414-425-1000 www.hillerford.com



Excursion

Hiller Ford HERE'S THE INFORMATION YOU REQUESTED.



Beneath its unrivaled comfort - unexpected strength.

When you require SUV capability and convenience, you can rely on the features that make Excursion a class leader. Things like best-in-class* cargo space and interior room. For you, that means having 146.4 cu. ft. of cargo volume and the ability to seat eight adults. But what really sets Excursion apart from the rest is its trucklike work ethic. It not only has a class-leading 425 lbs.-ft. of torque, but it's also the only SUV in its class* to offer a diesel engine – the 6.0L Power Stroke[®] Turbo Diesel. The advantage to driving an SUV that's both capable and tough? Knowing that no matter what the day calls for, you can count on it.

*Class is heavy-duty wagons. Cargo and load capacity limited by weight and weight distribution.

XLS

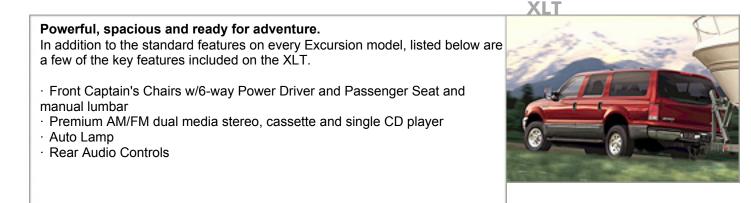


Flexibility and comfort are part of the package.

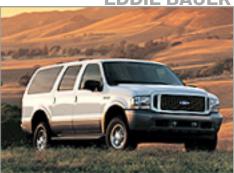
In addition to the standard features on every Excursion model, listed below are a few of the key features included on the XLS.

- · Front 40/20/40 split bench seat w/driver and passenger manual lumbar
- Premium AM/FM dual media stereo, cassette and single CD player
 Power windows and doors locks, Remote Keyless Entry, keyless entry keypad and dual power heated mirrors
- · Black Running Boards

MSRP: **\$37,230*** EPA estimated mpg: **N/A****



MSRP: **\$38,220*** EPA estimated mpg: **N/A****



EDDIE BAUER

Sporty good looks and loaded with comfort.

In addition to the standard features on every Excursion model, listed below are a few key features included on the Eddie Bauer.

- \cdot Premium two-tone leather seating surfaced Captain's Chairs with 6-way driver and passenger seats and manual lumbar
- · Premium AM/FM dual media stereo, cassette and single CD player
- · Electronic Automatic Temperature Control (EATC)
- · Power adjustable pedals

MSRP: **\$41,305*** EPA estimated mpg: N/A**

Getting you away from it all in luxury and style. In addition to the standard features on every Excursion model, listed below are a few key features included on the Limited.

 $\cdot\,$ Premium Leather seating surfaced Captain's chairs with logo

 \cdot Heated front seats with memory driver seat and power adjustable pedals with memory

- · Premium AM/FM Stereo with 6-disc in-dash CD player
- \cdot Deluxe steering wheel with dual A/C and audio controls



MSRP: **\$42,630*** EPA estimated mpg: **N/A****

* Starting Manufacturers Retail Price, excluding taxes, title and registration fees. Optional equipment not included.

** EPA estimated city/highway mpg based on base engine/transmission configuration.

† Always wear your safety belt and secure children in the rear seat.

Ford Excursion vs. Chevrolet Suburban

You've seen that Excursion is a leader in many ways. Now you can take a look at the numbers for yourself to see how Ford Excursion stacks up against the Chevrolet Suburban. For even more comparisons, be sure to visit www.fordvehicles.com.

| SPECIFICATIONS | 2004 Excursion 4x4 Limited 6.0L Engine | 2004 Suburban 2500 4WD |
|---------------------------|--|------------------------------|
| Standard Seating | 8 | 9 |
| Automatic Climate Control | Standard | Standard |
| AM/FM Radio | Standard | Standard |
| | | |
| Cassette Player | Standard | Standard |
| CD Player | Standard | Standard |
| Power Windows | Standard | Standard |
| Power Door Locks | Standard | Standard |
| Automatic Transmission | Standard | Standard |
| 4-Wheel ABS Brakes | Standard | Standard |
| Rear Suspension | Standard | Standard |
| Horsepower@RPM | 325@3300 | 325@5200 |
| Torque@RPM | 560@2000 | 365@4000 |
| Brakes (rear) | Disc | Disc |
| Wheelbase (in.) | 137 | 130 |
| Front Head Room (in.) | 41 | 40.7 |
| Front Leg Room (in.) | 42.3 | 41.3 |
| Warranty, Basic (months) | 36 | 36 |
| Warranty, Basic (miles) | 36,000 | 36,000 |



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Diesel strength - unmatched by any other.

The 6.0L Power Stroke[®] Turbo Diesel is built to handle your towing demands with 560 lbs.-ft. of best-in-class* torque, 325 hp and 11,000 lbs. of towing capacity (when properly equipped). So what makes it perform better than any other? One reason is the new Electronic Variable Response Turbocharger (EVRT[™]) which provides more airflow during demanding moments like towing from a dead stop and climbing steep grades. More airflow results in its powerful low-end torque, reduced turbo lag and quicker response.

And to harness all of that strength? Opt for the TorqShift[™] 5-speed automatic transmission with its exclusive Tow/Haul mode. When towing up steep grades, this transmission finds its gear without hesitation. And when going downhill with a heavy load, it automatically downshifts when more engine braking is needed. So what is the result when all three – the 6.0L Power Stroke[®] Turbo Diesel, TorqShift[™] transmission and Tow/Haul mode – work in unison? A new level of performance.

*Class is heavy-duty wagons.



Featured Specifications - Interior Features

| SEATING | XLS | XLT | Eddie Bauer | Limitod |
|---|-----|-----|-------------|---------|
| | ALS | | Equie Bauer | Limited |
| Driver side memory seat | - | - | - | S |
| 2nd row 60/40 split bench with center armrest | S | S | S | S |
| 3rd row removable fold-flat bench | S | S | S | S |
| Captain's chairs with 6-way driver and passenger seat and manual lumbar | - | S | S | S |
| Head restraints on outboard positions (1st and 2nd row only) | S | S | S | S |
| 1st row 40/20/40 split bench cloth with driver and passenger side manual lumbar | S | - | - | - |
| Child Tethers (3 positions on 2nd row, 1 position on 3rd row) | S | S | S | S |
| Belt Minder™ | S | S | S | S |
| Heated Seats (LH/RH front only) | - | - | 0 | S |
| Premium Leather Seating Surfaces with Logo | - | - | - | S |
| Premium Two-Tone Leather Seating Surfaces | - | - | S | - |
| Captain's Chairs, 2nd Row Dual Bucket Seats with Inboard Armrests, | - | - | 0 | 0 |
| Leather seating surfaces | - | 0 | - | - |

| CLIMATE CONTROL | XLS | XLT | Eddie Bauer | Limited |
|---|-----|-----|-------------|---------|
| Air Conditioning, Front and Auxiliary Rear with Rear Controls | S | S | - | - |
| Air Conditioning, Front EATC & Rear Auxiliary A/C Controls | - | - | S | S |

| ENTERTAINMENT SYSTEMS | XLS | XLT | Eddie Bauer | Limited |
|--|-----|-----|-------------|---------|
| Premium AM/FM dual media 80-watt with amp., cassette and single CD | S | S | S | - |
| Premium AM/FM, in-dash 6CD, with dual play, 80-watt with amp | 0 | 0 | 0 | S |
| Rear seat audio controls | - | S | S | S |
| AM/FM Dual Media with single CD and clock (no charge option for Eddie Bauer and Limited) | - | - | 0 | 0 |

| INSTRUMENTATION | XLS | XLT | Eddie Bauer | Limited |
|---|-----|-----|-------------|---------|
| Color-keyed instrument panel with side window demisters | S | S | - | - |
| Two-tone instrument panel with side window demisters | - | - | S | S |
| Analog instrumentation with transmission temperature gauge, oil pressure, water temperature, speedometer/odometer, and tachometer | S | S | S | S |

| DRIVER ASSISTANCE | XLS | XLT | Eddie Bauer | Limited |
|---|-----|-----|-------------|---------|
| Power adjustable pedals | 0 | 0 | S | S |
| Power adjustable pedals with memory | - | - | - | S |
| Deluxe steering wheel w/dual A/C and audio controls | - | - | - | S |
| Leather-wrapped steering wheel with speed control and tilt steering | S | S | S | - |
| Reverse Sensing System | - | 0 | S | S |
| Wipers - front intermittent, speed dependent | S | S | S | S |
| Wiper - Rear intermittent/ washer/defroster | S | S | S | S |

| PASSENGER COMFORT | XLS | XLT | Eddie Bauer | Limited |
|-----------------------|-----|-----|-------------|---------|
| Rear floor heat ducts | S | S | S | S |

| REARVIEW MIRRORS | XLS | XLT | Eddie Bauer | Limited |
|---|-----|-----|-------------|---------|
| Power, heated, non-bright, low-gloss aero mirrors | S | S | - | - |
| Power turn signal heated, non-bright, low-gloss aero mirrors | - | - | S | S |
| Day/Night rearview mirror | S | S | - | - |
| Electrochromic rearview mirror | - | 0 | S | S |
| Trailer Tow, Power/Heated Glass mirrors with integrated turn signals and clearance lights, manual telescopic, forward fold arms | 0 | 0 | 0 | 0 |

| VISORS AND VISOR MIRRORS | XLS | XLT | Eddie Bauer | Limited |
|---|-----|-----|-------------|---------|
| Sunvisors - Color-keyed cloth with lighted vanity mirror and secondary blades | S | S | S | - |

Sunvisors - Color-keyed cloth with lighted vanity mirror, secondary blades, with ${\rm Homelink}^{\rm I\!R}$

| CONSOLES | XLS | XLT | Eddie Bauer | Limited |
|--|-----|-----|-------------|---------|
| Floor console with 4 cupholders, storage bin, rear radio controls | - | S | S | S |
| Overhead console – Garage door opener and storage compartment | S | S | - | - |
| Overhead console with trip computer and power rear quarter window controls, garage door opener storage compartment | - | - | S | S |

-

| CUPHOLDERS | XLS | XLT | Eddie Bauer | Limited |
|---|-----|-----|-------------|---------|
| Cupholders – Up to 6 on XLS, up to 8 on XLT, Eddie Bauer, and Limited | S | S | S | S |

| OTHER CONVENIENCE ITEMS | XLS | XLT | Eddie Bauer | Limited |
|---|-----|-----|-------------|---------|
| Assist Handles – 1st row and 2nd row, driver and passenger side | S | S | S | S |
| Coat hooks – 2nd row (2), cargo area (2) | S | S | S | S |
| Autolock | S | S | S | S |
| Autolamp | - | S | S | S |
| Door panels: Soft armrest, padded upper vinyl insert, dual map pockets, carpet on lower molded in speaker grille | S | S | - | - |
| Door panels: Soft armrest, padded upper vinyl insert, dual map pockets, carpet on lower molded in speaker grille with upper woodgrain insert Homelink [®] (remote garage door opener) | - | - | S - | S S |
| Power door locks with childproof rear doors | S | S | S | S |
| Power points - 4 on XLS, 5 on XLT, Eddie Bauer and Limited | S | S | S | S |
| Power rear quarter windows | - | - | S | S |
| Power windows with one-touch down on driver's side | S | S | S | S |
| Rear window defroster | S | S | S | S |
| Glove Box | S | S | S | S |
| Headliner – One piece Rhonby cloth | S | S | S | S |

| CARGO CARRYING AID | XLS | XLT | Eddie Bauer | Limited |
|--------------------------|-----|-----|-------------|---------|
| Cargo mat, reversible | - | - | 0 | 0 |
| Cargo net with tie downs | S | S | S | S |

| FLOOR COVERING | XLS | XLT | Eddie Bauer | Limited |
|--|-----|-----|-------------|---------|
| Carpet - color-keyed with 1st & 2nd row Floor mats | S | S | S | S |
| 12-oz Floormats | S | S | S | S |

| WINDOWS AND GLASS | XLS | XLT | Eddie Bauer | Limited |
|-------------------|-----|-----|-------------|---------|
| Privacy glass | S | S | S | S |

| COMFORT AND CONVENIENCE PACKAGES | XLS | XLT | Eddie Bauer | Limited |
|--|-----|-----|-------------|---------|
| Comfort & Convenience Group (incl. Captain's chairs, power driver & passenger seat, paint stripe, rear audio controls) | - | S | - | - |
| Premium Comfort & Convenience Group (incl. Captain's chairs, power driver & passenger seat, power rear quarter window, trip computer with compass & distance to empty, paint stripe, rear audio controls) (paint stripe N/A on Limited) | - | - | S | S |
| Eddie Bauer Premier Group (includes heated seats, memory driver's seat, memory adjustable pedals, deluxe steering wheel with dual A/C & audio controls, HomeLink®, AM/FM Stereo with In-Dash 6-CD) | - | - | 0 | - |
| XLT Travel Package (includes trip computer with compass and distance to empty, rear power quarter windows) | - | 0 | - | - |
| Rear Seat Entertainment System (DVD) with wireless headphones —XLT requires XLT Travel Package | - | 0 | 0 | 0 |

Featured Specifications - Exterior Features

| BUMPERS | XLS | XLT | Eddie Bauer | Limited |
|--|-----|-----|-------------|---------|
| Chrome front bumper with Medium Platinum valance | S | S | - | - |
| Front bumper with painted Arizona Beige with Arizona Beige Valance | - | - | S | - |
| Front bumper with painted body color with accent color valance | - | - | - | S |
| Chrome rear bumper with Black step pad | S | S | - | - |
| Rear bumper with painted Arizona Beige with Arizona Beige step pad | - | - | S | - |
| Rear bumper with painted body color with accent color step pad | - | - | - | S |

| GRILLES | XLS | XLT | Eddie Bauer | Limited |
|---|-----|-----|-------------|---------|
| Grille – Chrome surround with Grey inserts and Ford oval | S | S | - | - |
| Grille – Body color surround with Arizona Beige inserts and Ford oval | - | - | S | - |
| Grille – Body color surround with body color insert and Ford oval | - | - | - | S |

| BODY CLADDING | XLS | XLT | Eddie Bauer | Limited |
|---|-----|-----|-------------|---------|
| Body color molding | S | - | - | - |
| Bodyside Cladding – Platinum | - | S | - | - |
| Bodyside Cladding – Arizona Beige with wheel lip moldings | - | - | S | - |
| Bodyside Cladding – Body color with wheel lip moldings and chrome inserts | - | - | - | S |

| DOOR HANDLES | XLS | XLT | Eddie Bauer | Limited |
|---|-----|-----|-------------|---------|
| Molded black with driver's side cylinder lock | S | S | - | - |
| Body color with driver's side cylinder lock | - | - | S | S |

| BADGING | XLS | XLT | Eddie Bauer | Limited |
|---------------------------------------|-----|-----|-------------|---------|
| Vehicle name on fenders and rear door | S | S | S | S |
| XLT badge on rear door | - | S | - | - |
| Eddie Bauer badge on rear door | - | - | S | - |
| Limited badge on rear door | - | - | - | S |

| LIGHTING | XLS | XLT | Eddie Bauer | Limited |
|---|-----|-----|-------------|---------|
| Crystalline headlamps | S | S | S | S |
| Integrated fog lamps | - | - | S | S |
| Underhood, glove box, front dome/map, overhead rear cargo, front lower door courtesy reflector and 2nd row and 3rd row map lights | S | S | S | S |

| LIFTGATE | XLS | XLT | Eddie Bauer | Limited |
|---|-----|-----|-------------|---------|
| Rear Tri-Door - Top half liftgate and two lower cargo doors | S | S | S | S |

| ROOF RACKS AND RAILS | XLS | XLT | Eddie Bauer | Limited |
|----------------------|-----|-----|-------------|---------|
| Roof rack | S | S | S | S |

| TOW HOOKS | XLS | XLT | Eddie Bauer | Limited |
|-------------------|-----|-----|-------------|---------|
| 2 Front Tow Hooks | S | S | S | S |

| RUNNING BOARDS AND STEP BARS | XLS | XLT | Eddie Bauer | Limited |
|--|-----|-----|-------------|---------|
| Black non-illuminated running board | S | S | - | - |
| Arizona Beige illuminated running board (Black illuminated with Limited, Black exterior) | - | - | S | S |
| Chrome tubular running boards (4x4 only) (Late availability – Eddie Bauer and Limited only | - | 0 | 0 | 0 |

| TRANSFER CASE SKID PLATE | XLS | XLT | Eddie Bauer | Limited |
|-------------------------------------|-----|-----|-------------|---------|
| Transfer Case Skid Plate (4x4 only) | 0 | 0 | 0 | 0 |

| FRONT LICENSE PLATE BRACKET | XLS | XLT | Eddie Bauer | Limited |
|-----------------------------|-----|-----|-------------|---------|
| Front License Plate Bracket | S | S | S | S |

| | • | C C | C | C |
|--|----------|----------|---------------|---------|
| Eastured Specifications Dower | | مصطانم | ~ | |
| Featured Specifications - Power | апа па | andiin | g | |
| | VIE | VIT | Eddie Bauer | Limited |
| ENGINES 5.4L SEFI Triton® V8 (N/A on Eddie Bauer 4x4 or Limited 4x4) | XLS S | XLT S | S Eddle Bauer | S |
| 6.8L Triton® V10 (Optional on Eddle Bauer 4x4 and Limited 4x4) | õ | õ | S | S |
| 6.0L V8 Power Stroke® Diesel | õ | õ | õ | õ |
| Multi-Port Fuel Injection | S | S | S | S |
| | | | | |
| | | | | |
| TRANSMISSIONS | XLS | XLT | Eddie Bauer | Limited |
| 4-Speed Automatic Overdrive Transmission (available with gas | S | S | S | S |
| engines only) | - | - | - | - |
| 5-Speed Torqshift™ Automatic Transmission (available with 6.0L Power Stroke® Diesel only) | S | S | S | S |
| | | | | |
| | | | | |
| ELECTRICAL SYSTEM | XLS | XLT | Eddie Bauer | Limited |
| Alternator—130 amp (Gas engines only) | S | S | S | S |
| Alternator 140 amp (Diesel engines only) | S | S | S | S |
| Maintenance-free battery; 78 AH (750 C.C.A.) with battery saver | S | S | S | S |
| feature | - | - | - | - |
| | | | | |
| FUEL SYSTEM | XLS | XLT | Eddie Bauer | Limited |
| 44 gallon fuel tank capacity | S | S | S | S |
| | 0 | 0 | 0 | U |
| | | | | |
| STEERING | XLS | XLT | Eddie Bauer | Limited |
| Power Steering | S | S | S | S |
| | | | | |
| | | | | |
| FRONT SUSPENSION | XLS | XLT | Eddie Bauer | Limited |
| Suspension, Twin I-Beam Front (4x2) | S | S | S | S |
| Suspension, Monobeam and Leaf Spring Front (4x4) | S | S | S | S |
| Stabilizer bar, front Springs, front (3800 lbs.) | S S | S S | S S | S S |
| Springs, none (3800 lbs.) | 5 | 3 | 5 | 3 |
| | | | | |
| REAR SUSPENSION | XLS | XLT | Eddie Bauer | Limited |
| Springs, rear leaf (5240 lbs.) | S | S | S | S |
| Stabilizer bar, rear (4x4 only) | S | S | S | S |
| | | | | |
| | | | | |
| AXLES | XLS | XLT | Eddie Bauer | Limited |
| Open Differential Rear Axle | S | S | S | S |
| Limited Slip Axle | 0 | 0 | 0 | 0 |
| Rear axle (4X2: 7000 lbs., 4X4: 7000 lbs.) | S S | S S | S S | S S |
| Front axle (4X2: 4700 lbs., 4X4: 5200 lbs.) | 3 | 3 | 3 | 3 |

| Open Differential Rear Axle | S |
|---|---|
| Limited Slip Axle | 0 |
| Rear axle (4X2: 7000 lbs., 4X4: 7000 lbs.) | S |
| Front axle (4X2: 4700 lbs., 4X4: 5200 lbs.) | S |
| | |

| DRIVE SYSTEM | XLS | XLT | Eddie Bauer | Limited |
|--|-----|-----|-------------|---------|
| Electronic shift-on-the-fly (4X4 only) | S | S | S | S |

| WHEELS | XLS | XLT | Eddie Bauer | Limited |
|---|-----|-----|-------------|---------|
| 16" Chrome Steel Wheels | S | - | - | - |
| 16" Aluminum Wheels with XLT design | - | S | - | - |
| 16" Aluminum Wheels with Eddie Bauer design | - | - | S | - |
| 16" Aluminum Wheels with Limited design | - | - | - | S |

| XLS | XLT | Eddie Bauer | Limited |
|-----|-----|-------------|---------|
| | | | |

| LT 265/75R16 OWL all-season tires, (includes spare steel wheel with BSW road tire) (4x2 only) | S | S | S | S |
|---|-----|-----|-------------|---------|
| LT 265/75R16 OWL All-Terrain tires, (includes spare steel wheel with BSW road tire) (4x4 only) | S | S | S | S |
| | | | | |
| | | | | |
| TRAILER TOWING PACKAGES HD Trailer Towing Package (Includes trailer hitch receiver with 11,000 | XLS | XLT | Eddie Bauer | Limited |

Featured Specifications - Safety and Security

| OCCUPANT PROTECTION | XLS | XLT | Eddie Bauer | Limited |
|---|-----|-----|-------------|---------|
| Driver and passenger passive restraint air bags | S | S | S | S |
| LATCH (Lower Anchors and Tethers for Children) | S | S | S | S |
| Childproof side door locks | S | S | S | S |
| Color-keyed lap shoulder, adjustable D-rings in 1st & 2nd row | S | S | S | S |

| ACCIDENT AVOIDANCE Brakes - 4-wheel disc with 4-wheel Antilock Brake System (ABS) | XLS S | XLT S | Eddie Bauer S | Limited S |
|--|----------|----------|------------------|--------------|
| ANTI-THEFT OR SECURITY | XLS | XLT | Eddie Bauer | Limited |
| SecuriLock [™] Passive anti-theft System | S | S | S | S |
| Remote keyless entry with keypad | S | S | S | S |

S = Standard O = Optional - = Unavailable Ford Division reserves the right to change product specifications at any time without incurring obligations. † Always wear your safety belt and secure children in the rear seat.

Color Options & Wheel Styles



16" XLS Chrome Steel Wheel



16" XLT Aluminum Wheel



16" Eddie Bauer Aluminum Wheel



16" Limited Aluminum Wheel



Pueblo Gold Metallic



True Blue Metallic





Silver Birch Metallic



Estate Green Metallic



Mineral Grey Metallic



Aspen Green Metallic

Black

Dealer Accessories

Your local Ford Dealer has just the right Excursion for you, plus a host of accessories to tailor it perfectly to your needs.

Yakima® MegaWarrior Rack System

Pack more gear on the roof with the Yakima® MegaWarrior rack system. Handles everything from luggage to a kayak.





Rear Door Storage

Rear door storage bins and cargo nets keep belongings safe and out of the way.

Swivel Mount Drawbar

With the swivel mount drawbar, you only need to get close to make a trailer connection. Then you can extend and rotate the hitch as needed. It locks automatically once the connection is made.



Why Ford Credit?

At Ford Credit, auto financing is our specialty. Whether you purchase or opt for a Red Carpet Lease, we offer a range of terms and features that make your experience hassle-free. Contact your local Ford Dealer or visit us on the Web at www.fordcredit.com.



Roadside Assistance

Every new Ford includes the assurance of a 24-hour emergency Roadside Assistance Program provided during the 3-year/36,000-mile limited warranty period. Ask your Ford Dealer for complete details on this program, which includes such services as fuel delivery, tire change, jump start, or even help when you're locked out of your vehicle.

New Vehicle Limited Warranty

Under the New Vehicle Limited Warranty, you receive bumper-tobumper coverage for 3 years/36,000 miles with no deductible. You also receive corrosion perforation coverage for five years with unlimited mileage and no deductible. Ask your Ford Dealer for a copy of the warranty.